



2021 Highlights

Liz Retires, Jenn Becomes the new Director

Teresa Hired

New Shelter Agreement with County

Land Donated by Kefauver Family

Architects Selected and Design for new site begins

One Million Dollar Donation

Record Fundraising and Donor Base Growth

Website Redesign

Google Workspace/Cloud Storage

Improved Communications

Thrift Store Successful Reopening and Record Sales

Net Income Targets met

Second Audit

Chewy Donation Program Launched

Shelter Improvements

Program Continuity

Feasibility Study

Memorandum of Understanding (MOU)

MCFA will build and manage a private shelter

County will continue to operate the current shelter until occupancy of the new shelter

Prior to construction the County will contract with MCFA to share cost of operations

Both parties agree to the terms of the initial contract

MOU expires 12/31/23 if MCFA is not building

Contract

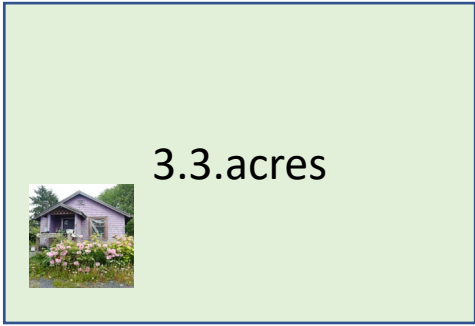
Six + year contract

MCFA will provide the same services at the new shelter

County will pay MCFA the lesser of \$197,000 per year or 50% of the cost of operation.

There is no adjustment in this amount for inflation

Site



3.3.acres

Future
Road

Dollar
tree

Captain
D's

← Shelter

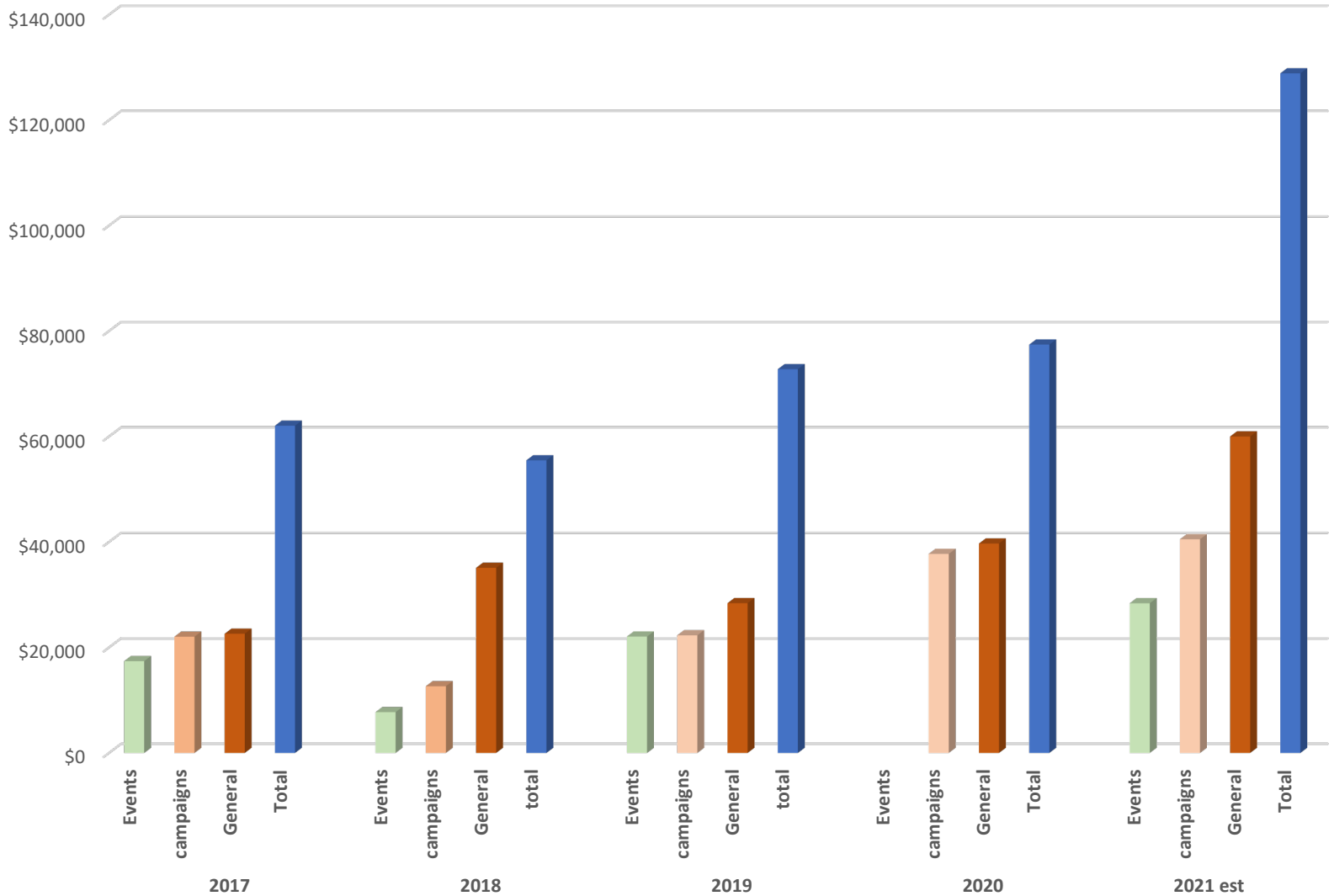
Kefauver Lane

Gas Station

Walmart

Tellico
Street

Revenue (Unrestricted excluding Thrift Store)



Summary 2021 Income

			Unrestricted		Restricted		Total	Budget
Donations - Animal Care			\$ 8,218				\$ 8,218	\$ 5,000
Donations - General			\$ 60,581				\$ 60,581	\$ 38,000
Donations - Restricted			-		\$ 637,773		\$ 637,773	\$ 505,159
Events and Campaigns			\$ 111,571				\$ 111,571	\$ 127,000
Thrift Store Sales			\$ 295,200					\$ 250,000
SNAP Program Revenue					\$ 44,426		\$ 44,426	\$ 44,426
Other Miscellaneous Income			\$ 15,635		\$ 5,927		\$ 21,562	\$ 13,845
TOTAL INCOME			\$ 491,205		\$ 688,126		\$ 1,179,331	\$ 983,430

Summary 2021 Expenses and Net Income

	Unrestricted	Restricted	Total	Budget
EXPENSE:				
Program Expense Animal Care	\$ 88,234	\$ 5,705	\$ 93,939	\$100,040
Program Expense Other	\$ 17,013	\$ 62,986	\$ 79,999	\$ 79,756
Fundraising Expense	\$ 46,380		\$ 46,380	\$33,000
Thrift Store Expense	\$ 57,585		\$ 57,585	\$ 53,143
Administrative Expense	\$ 128,813		\$ 128,813	\$110,534
Total Operating Expense	\$ 338,025	\$ 68,691	\$ 406,716	\$ 376,473
NET OPERATING INCOME	\$153,180	\$619,435	\$772,615	\$ 606,957
Realized Gain on sale of stock		\$11,053	\$11,053	
TOTAL NET INCOME	\$153,180	\$630,488	\$783,668	\$606,957

Balance Sheet

ASSETS			
Current Assets			
Checking Volunteer Bank			\$ 140,107
Board Designated/Restricted Accounts			\$ 1,705,933
Total all Bank Accounts			\$ 1,846,040
Total Other Assets			\$ 7,341
Total Fixed Assets			\$ 134,976
Construction in Progress			\$ 5,600
TOTAL ASSETS			\$ 1,993,957

LIABILITIES AND NET ASSETS			
Current Liabilities			
			\$ 22,729
Long Term Liability			
			\$ 100,000
TOTAL LIABILITIES			
			\$ 122,729
NET ASSETS			
Unrestricted Equity			
			\$ 158,163
New Shelter Reserved			
			\$ 1,682,893
Restricted Funds			
			\$ 30,172
Total net assets			
			\$ 1,871,228
TOTAL LIABILITIES AND NET ASSET			
			\$ 1,993,957

Spay Neuter Assistance Program (SNAP)

- Conducted a Voucher session each month and they were all done over the phone.
- Added five new volunteers to the team.
- Continued the Special Outreach Project.
- Paid 1113 Vouchers.
- Paid \$61,889 to local Vets.
- Started the SPAY it FORWARD Donation Project.

Shelter Statistics

		2021		2020	
		Dec	YTD	Dec	YTD
INTAKES					
Cats		64	849	35	556
Dogs		85	1,282	100	1134
Other		0	0	0	0
		149	2,131	135	1,690
REHOMED					
ADOPTED					
Adoptathons		0	13	0	33
Shelter Adoptions		73	641	38	501
TOTAL		73	640	38	534

	2021		2020	
TRANSFERS				
Animal Welfare Association	0	0	0	16
Atlanta Humane Society	9	203	13	107
Augusta Regional SPCA	0	0	0	9
Bidawee	0	0	0	0
Brandywine Valley SPCA	0	0	0	30
For Blakes Sake Rescue	0	55	0	6
For the Love of Cats New York	0	0	0	0
GoNorth Animal Transport	0	0	0	0
Humane Society TN Valley	0	30	0	1
Loudon Co Friends of Animals	2	51	5	43
Noah's Ark Animal Rescue	5	125	11	162
Providence Animal Center	0	0	0	34
Second Chance North Brookfield	0	0	0	6
Small Breed East TN	0	5	0	4
St Huberts	9	178	30	174
Other	14	299	28	159
TOTAL TRANSFERS	39	946	87	751
RETURNED TO OWNER	15	147	8	73
TOTAL REHOMED	127	1,733	133	1358
% REHOMED TO INTAKES	85.2%	81.3%	98.5%	80.4%

2022 Priorities

Mission work (Shelter Support, Programs)

Continued Revenue Growth

New Shelter Capital Campaign

Finalize the New Shelter Design



**FUTURE HOME OF
THE MONROE COUNTY
ANIMAL SHELTER**

**LAND PROVIDED BY THE
KEFAUVER FAMILY**



**BUILDING WILL BE BUILT
AND OPERATED BY THE
MONROE COUNTY FRIENDS
OF ANIMALS**