## MCFA Quarterly Membership Meeting March 21, 2022 Kahite Community Center

Call to Order: Jim Barrett called the meeting to order at 4:05 PM.

Attendees: Jim Barrett, Bob Korts, Deb Moore, Bill Kelley, Marni Sorrick, Glenn Edwards, Tom Smith and Walt Marshall. **Executive Director:** Teresa Underwood. **Guests:** Deborah Smith, Yvonne Berryman, Judy Duckman, Jennifer Van Wormer, Betty Dorsey, Marlene Eeg, Jack Wright, Cheryl Ulmer, Claire Moxim, Teri French, Chuck McKelvey, Carol Gramarossa, Susan DeSanto, James McLaughlin, and Alicia Bogue.

**Minutes:** Bob Korts made a motion and seconded by Marni Sorrick that the minutes for the meetings on February 21<sup>st</sup> and the March 11<sup>th</sup> be approved. The motion passed with no objections. The minutes for the meeting on March 17<sup>th</sup> will be approved at the next meeting.

**2022 Budget Summary:** Glenn Edwards stated that the 2022 budget was approved at the last meeting. He summarized the income and expenses for the 2022 budget. Building donations was budgeted at \$420,000, snap grants at \$44,000, golf fundraising at \$50,000, mailers at \$60,000, and the revenue for the Thrift Store at \$325,000. Expenses for animal care was budgeted at \$94,000, golf fundraiser at \$17,000, the mailer at \$24,000, Thrift Store at \$79,000, and administration at \$94,000. Glenn stated that total income is budgeted at \$986,000 and total expense at \$394,000 with a net revenue of \$592,000.

**Thrift Store:** Marni stated that the store is doing extremely-well and YTD has revenue of well over \$50,000. One week in March the store did nearly \$10,000. They are averaging 120 customers per day. She stated that the store is using social media which has helped to increase sales. Because of the difficulty with the new owner, she is looking for a possible new site for the store.

**Amendments to Bylaws:** MCFA membership voted on five Bylaws and the changing of the five Bylaws was approved. Article II Section 1: allowing for additional non-voting Advisory Board Members. Article II Section 2: allowing for past Officers or Directors to serve an additional 2, 3-year terms after a 2-year

absence. Article II Section 18: allows paid MCFA staff to serve on Committees. Article III Section 2: allowing Officer term limits to exclude the Treasurer and Secretary. Article V Section 2: allowing MCFA to raise funds commercially through Thrift Store and other consumer-based business.

**New Shelter Project:** Bob Korts stated that the design committee was started in 2018. Because of the new location the original design had to be changed to fit the property. All the permits have been approved except for one. The new shelter design has been sent to other shelters, SPOA, shelter employees, and design suppliers to get feedback on changes that may be needed. The design has a Phase 1 and a Phase 2 depending on the amount of money raised.

**Capital Campaign:** Cheryl Ulmer stated that the purpose of the campaign is a concentrated effort to raise money in a definite time frame. The campaign has five phases: feasibility, planning, quiet (which 50 to 70% of the money should be raised), public, and post campaign. A steering committee has been formed and a consultant (Michael Rubin) has been contracted to help.

**Election of Board Members:** Bob Korts made a motion and was seconded by Walt Marshall that only one vote be taken for the nomination of Cheryl Ulmer, Deborah Smith, and Marni Sorrick to the Board. The motion passed with no objections. Walt Marshall made a motion and was seconded by Bill Kelley that Cheryl Ulmer, Deborah Smith, and Marni Sorrick be nominated to the Board. The motion passed with no objections.

**Adjourn:** Tom Smith made a motion to adjourn and was seconded by Bob Korts. The meeting adjourned at 5:46.

Respectfully Submitted,

Walt Marshall Secretary