

**Monroe County Friends of Animals
General Membership Meeting
September 26, 2022
Cora Veal Center – Madisonville**

Board Members Present: Bob Korts, Marni Sorrick, Tom Smith, Cheryl Ulmer, Glenn Edwards, Jim Barrett

Board Members Absent: Deborah Smith, Bill Kelley

Officers Present: Teresa Underwood/Executive Director

MCFA Members Present: Walt Marshall, Judy Duckman, Carol Gramarossa, Liz Sneed, Bruce Richardson, Mike Cleverdon, Deb Moore

President Bob Korts called the meeting to order at 2:00 PM.

Golf Tournament Report (Teresa Underwood): A total of 78 players participated in this year's tournament, compared to 100 last year. For sponsorships, we raised approximately 50% of what was contributed in 2021. This year 10 individual hole sponsorship signs were sold; last year 40 were sold. Total event revenue was \$11,789. Net profit was \$7,000.

Disco Infurno Gala Report (Teresa Underwood): Out of 200 tickets available, 78 have been sold to date. Tickets may also be purchased via the MCFA website. Madisonville State Farm agent Eric Hazuda has committed to a \$1,000 event sponsorship. The silent and live auction items amassed thus far have an estimated value of \$10,000. A trip to Cabo San Lucas, Mexico valued at \$5,000 has been donated. Four laptops and a printer have already been synced to the Cora Veal facility Wi-Fi for ease of auction checkout. The printer will also allow creation of attendee and volunteer nametags at the event.

Financial Report (Glenn Edwards): No printed financials were available, and will be emailed to all attendees following the membership meeting.

Year to date, the organization is at 59% of budgeted income. YTD target would be 66% of plan, by the end of August. However we are at 41% of budgeted expenses, where plan would also be 66%. So expense are running less significantly than what was budgeted.

Expenses and Income break down as follows:

Expenses		Income	
Animal care	22%	Fundraising	53%
Administrative	23%	Donations	45%
Programs	19%	Other	<u>2%</u>
Other	<u>2%</u>	Total	100%
Total	100%		

Note: These financial ratios do **NOT** include capital campaign expense, which has a separate budget.

Capital Campaign Progress Report (Cheryl Ulmer): The campaign has generated commitments to date of \$3.1 MM, which is 73% of the overall \$4.3 MM goal. Not all commitments are cash-in-hand donations, as some donors have pledged to contribute the total amount over a period of 24, 36, or 60 months. Once the overall goal has been reached, the committee will use the cash and pledges to create an income schedule for the pledge receivables.

Thrift Store Report (Bob Korts): The thrift store volunteers have been absolutely amazing. Most volunteers are working more than one shift per week, and the outpouring of support for the store and MCFA has been overwhelming! Store performance is solid and consistent in spite of some light staffing issues, and the volunteers are stepping up to fill in. We have nine new volunteers since the June membership meeting.

New Shelter Progress Report (Bob Korts): The site development plan for the shelter is expected to be completed by mid-November. This timing should allow the plan to be put out to bid and bids received by mid-December. We would like to break ground on the site work before December 31.

A discussion ensued, led by Judy Duckman, regarding the caveats of breaking ground at the shelter site before the campaign has reached goal. There is a contingent of members who feel that breaking ground will signal that all the money has been raised, and further contributions are not needed. Conversely, some members refuse to make hard monetary commitments until they can see physical progress at the site.

Cheryl Ulmer assured the group that the campaign committee will confer with the campaign consultant firm to determine what effect, if any, site preparation may have on the overall campaign.

New Business: Judy Duckman asked for the shelter plans to be amended to increase surgery space for spay and neuter procedures, because the People Promoting Animal Welfare Clinic (PPAW) is leaving Greenback and relocating outside Monroe County. PPAW provides spay/neuter services for both the current Monroe County Shelter operation as well as MCFA's spay/neuter program. There is concern there will not be sufficient providers remaining to handle future need. The issue was noted, but there was also discussion that the proposed new shelter budget does not have capacity to hire a veterinarian specifically to perform spay/neuter surgeries for both the shelter and at low cost to the community, and the vet position would be required to generate enough revenue to cover salary and expenses. Not sure this is a feasible solution at this point, but the issue can be revisited at a future date.

Respectfully submitted.

Marni Sorrick